



Truck Stock Inventory Management

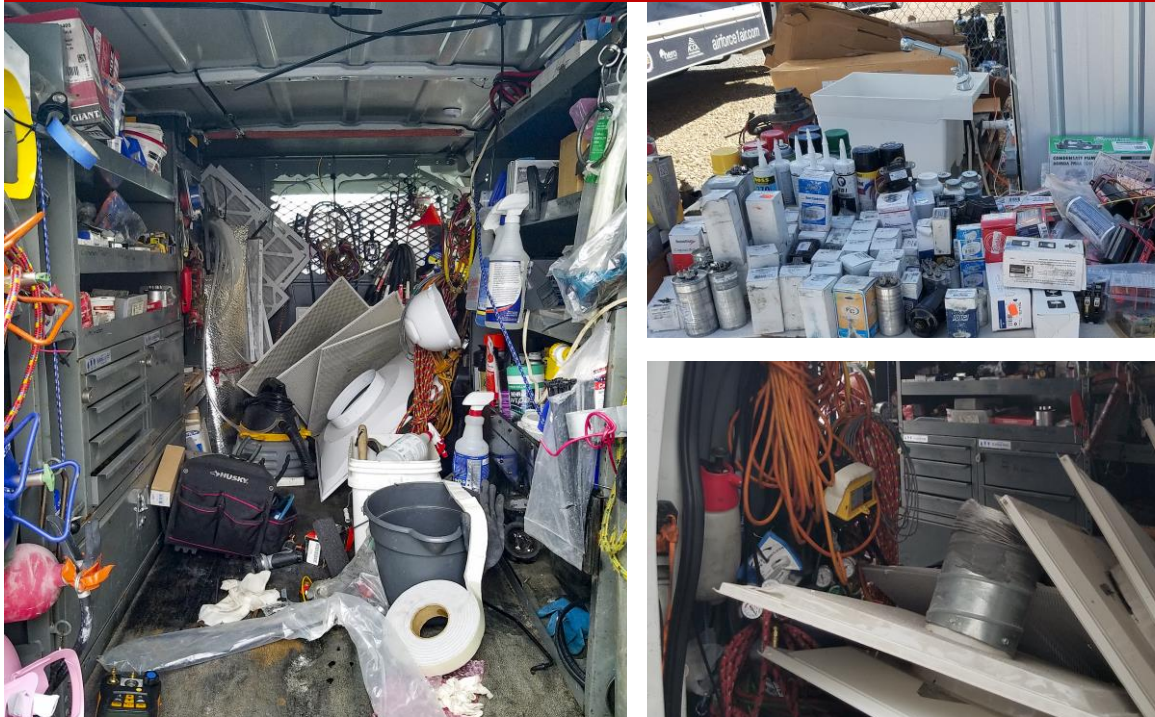
with Job Processing



Does this look familiar?

What makes a better impression?

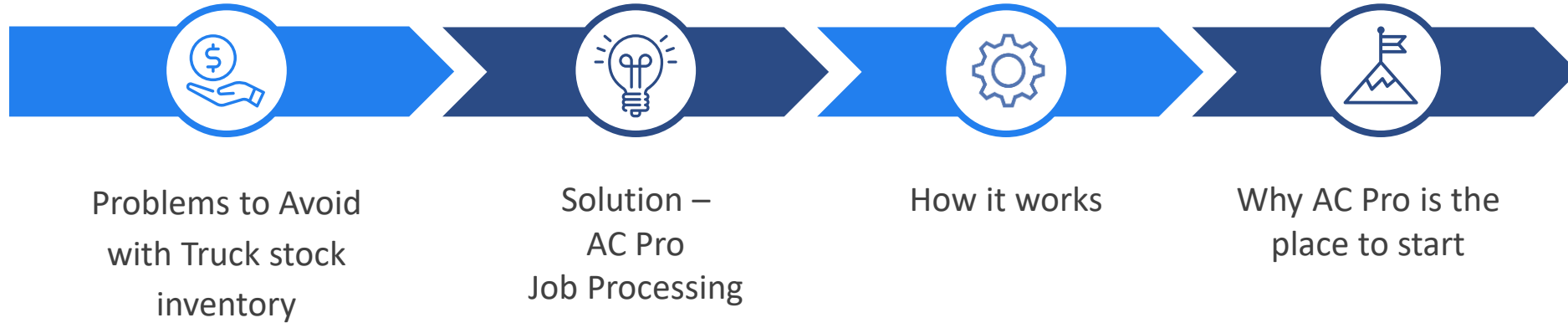
Negative Impression



Positive Impression



What we will cover..



Poll question

Q. What dollar amount of inventory is on this truck?

- A. **\$2,000**
- B. **\$6,000**
- C. **No one knows**



Problems to avoid

Truck stock inventory management

- ❌ Controlling inventory is nearly impossible
- ❌ Excess purchasing of stock (right stock, not wrong stock)
- ❌ Confusion between departments due to lack of clarity
- ❌ Loss of profit due to:
 - Technician downtime for missing parts
 - Fuel and windshield time
 - Takes longer to arrive to next jobsite
 - Shrinkage (loss or damaged)



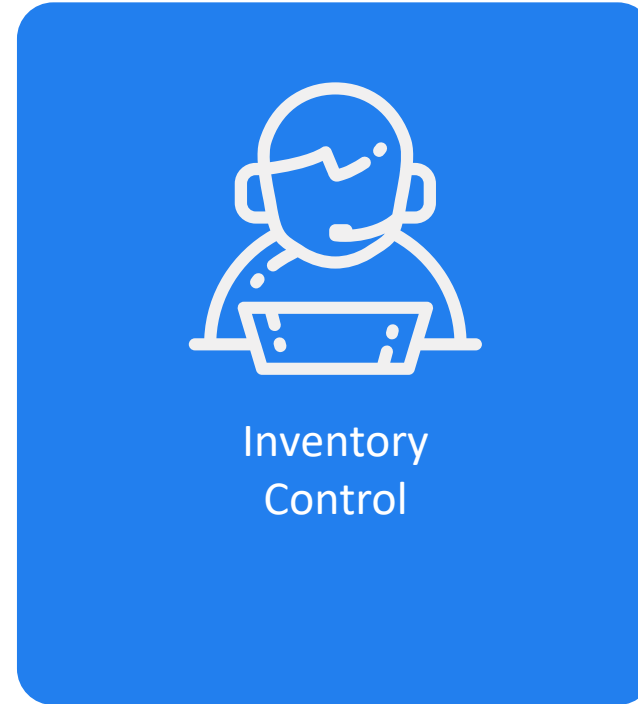
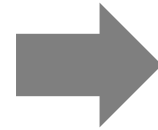
Profit Loss

Potential Monthly Average per-truck

$$\begin{array}{rcccccc} \mathbf{\$400} & + & \mathbf{\$100} & + & \mathbf{\$1,500} & + & \mathbf{\$200} & = & \mathbf{\$2,200} & \text{(weekly)} \\ \text{Windshield time for} & & \text{Fuel for} & & \text{Excess truck stock} & & \text{Shrinkage} & & & \\ \text{missing parts} & & \text{missing parts} & & & & \text{(loss or damage)} & & \mathbf{\$8,800} & \text{(monthly)} \end{array}$$

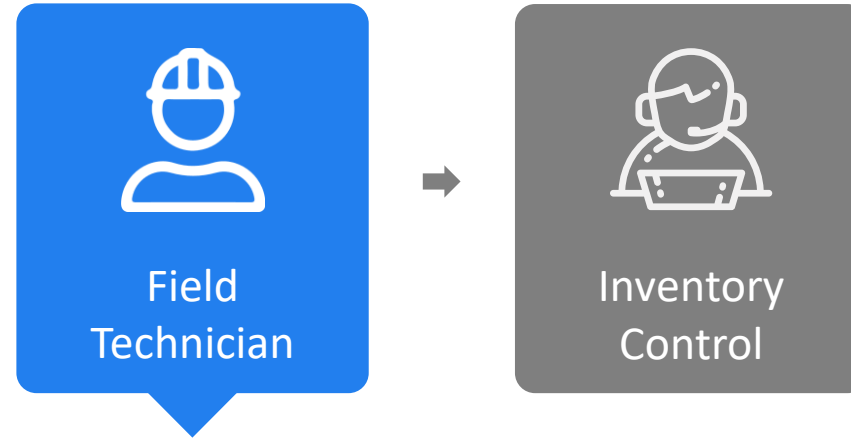
How it works – Job Processing

Its simple...



Field Technician

Its simple...



1. After each service is completed the technician signs-in into his ACPro.com account
2. Scans all stock that was used
3. Submits the job to the Inventory Control Manager



Field Technicians

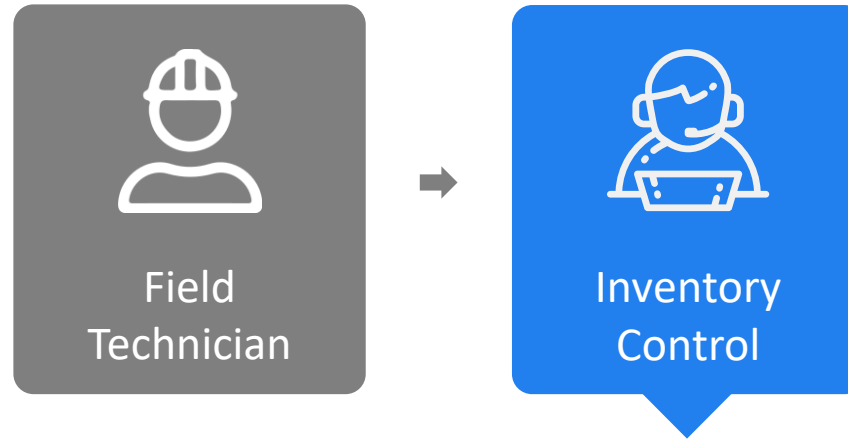
Your Benefits



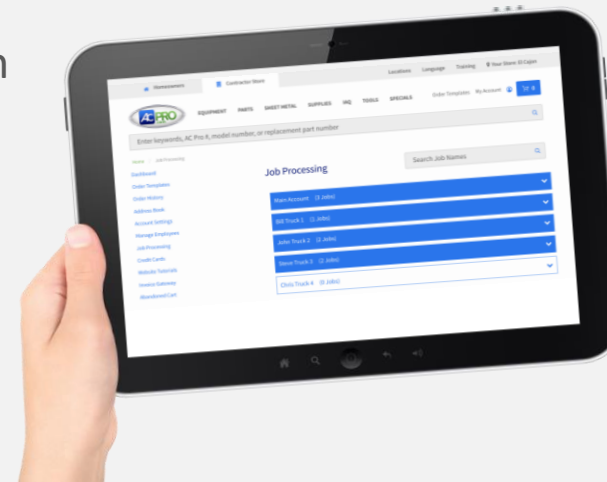
- ✓ Minimize shrinkage with tighter inventory controls down to each technician
- ✓ Clear communication between Inventory Controller & technician
- ✓ Eliminates paper work and you don't have to worry about their truck stock inventory
- ✓ Cut costs by avoiding excess inventory purchases
- ✓ Make a good first impression for homeowners
- ✓ Eliminate technician downtime by having the right parts to finish the job the first time

Inventory Controller

Its simple...



1. Receives job order from technician
2. Can review all completed job orders anytime
3. Submits replenishment order



Inventory Controller

Your Benefits



- ✓ Clear communication between your Inventory Control Manager and field technician
- ✓ Accurate job costing
- ✓ Replenish truck stock as needed
- ✓ Digital record kept for all job orders
- ✓ Cut Inventory costs by avoiding excess purchases
- ✓ Minimize shrinkage with tighter inventory controls down to each technician

Why we created a solution

30 years of serving HVAC Pros



Here to Help

Contractors proposed a Problem and AC Pro provided a simple Solution



Same service but easier & faster

AC Pro has made technology easy for the HVAC industry



You're in control

AC Pro helps take the headache out of truck stock so you can focus on what you do best

Lets get started

Overview of process

1 Contact eCommerce department to get started. We'll connect you with your support team.

2 Your support team will work with you to build your Truck Stock Inventory list & provide all needed material.

3 Onsite step-by-step Training



Scanner



Booklet



Labels



Magnets



Bins



AC Pro Support Team

Labels & Sample Templates

Truck stock made simple

SAMPLE TEMPLATES

Add, remove or modify as needed

1. Go to ACPro.com
2. Click on 'Order Template'
3. Scroll down to view customizable 'SAMPLE TEMPLATES'

[R6 and R8 Flex Sample Template](#)

[Bartype Supply 210 Sample Template](#)

[Bartype Return Filter 270 Sample Template](#)

[Bartype Return 290 Sample Template](#)

[Adjustable Curve Blade 301,303,304 sample Template](#)

[B-Vent Sample Template](#)

[TracPipe Sample Template](#)

[Truck Stock #1 \\$3,000 030519 Sample Template](#)

[Truck Stock #2 \\$7,700 030519 Sample Template](#)

[Install Truck #1 \\$4,000 030519 Sample Template](#)

[Install Truck #2 \\$6,500 030519 Sample Template](#)

LABELS

Control inventory for each item by setting quantity levels

MasterFit Direct Drive Blower Motor with Capacitor 1/6-1/2 HP Ray

MFG #: FDL6001A

Qty: 1

3 7 1 7 9

Questions?

Contact your support team



Contractor Support:

800.800.4121

Email: eCommerce@acpro.com

Live Chat: www.ACPro.com

Office hours:

Monday-Friday 7am - 5pm

Decrease Profit



Increase Profit

